

EMPOWERING YOUR ENTERPRISE



An aerial photograph of the New York City skyline, featuring the Empire State Building prominently on the left. The image is partially obscured by a dark grey geometric shape on the right side, which contains white text. The bottom right corner of the image is cut off by a diagonal line.

LSG is a leading ISO 9001:2015 and ISO 27001:2013 software application and business process outsourcing company with a global network of offices in Europe, North America and Asia-Pacific. It specializes in the areas of procurement, supplier and litigation management.

The company delivers sustainable and demonstrable financial and business benefits for its clients via proprietary applications and support solutions. These solutions enable electronic procure-to-pay engagements to be facilitated in the general insurance, captive, claims, legal, banking, finance, mining, construction and energy industries.

Advocator System® ELM



Advocator System®

Advocator System® ELM (Enterprise Legal Management) is a highly configurable Enterprise Legal Management technology platform that supports firms to manage their legal, compliance and risk in a more systematic way. It has configurable features that support improved litigation and legal spend management.

Using our Advocator System® ELM, firms can;

- ▶ Make budget requirements mandatory or optional and validate the bills against budget and /or reserves
- ▶ Accept bills/e-invoices in any currency
- ▶ Provide excellent metrics and oversight through our reporting dashboards and data analytics

- ▶ Ensure compliance review by our expert bill review team, supported by an in-house electronic system
- ▶ Enable bill submitters to view the status of their bills at any time

Benefits

- ▶ Instant knowledge and control
- ▶ Savings
- ▶ Driving best practices
- ▶ Engendering positive behaviour
- ▶ Improved and sustained billing guideline compliance
- ▶ Data analytics



Advocator System[®] for Insurance Claims and TPAs

As Insurers, claims professionals and TPAs strive hard to reduce their legal cost and legal risk. They are keen to implement new strategies to better manage their claims and resolve litigated cases more efficiently and precisely.

LSG's Advocate System[®] ELM will help insurers to increase productivity, reduce costs, and achieve better claims outcomes, ultimately driving improvement to expense and loss ratios. Using our product, Insurers, claims professionals and TPAs can work more efficiently and manage cases more proactively, collaborate efficiently with panel law firms and gain more visibility into legal cost and risks.

Key Benefits

- ▶ Instant knowledge and control
- ▶ Selection and case/matter assignments
- ▶ Panel and rate management
- ▶ Budgeting and case/matter planning
- ▶ Case and document management
- ▶ E-Billing
- ▶ Automated bill review and compliance monitoring
- ▶ Powerful reporting with in Advocate System[®] ELM
- ▶ Separate reporting dashboard: ELM Data Analytics
- ▶ Matter/claims and payment feeds
- ▶ External supplier management



Advocator System® for Corporate Legal

As legal costs for corporate legal departments continue to rise and the need for integration across a widespread legal team is the need of the hour, counsel must identify new ways to control their legal cost and manage potential risk without compromising on efficiency.

LSG's Advocator System® ELM will help corporate legal departments to collaborate and share knowledge among internal team members and with outside counsel. It also helps them to drill down to detailed legal costs and make better sourcing decisions for their legal work.

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ELM Data Analytics

Business Intelligence is the key to understanding performance and trending and empowering business decisions. Data can be analyzed and the results presented in a variety of ways to provide vital information that confirms prior and drives future business decisions, highlights outliers and fosters curiosity. Whether at a high-level or granular, reporting informs and notifies, bringing visibility to the complex and provoking important questions. Unwanted detail can be filtered out to provide answers to specific questions. Specific reports can be quickly and easily produced.

Benefits

- ▶ Understand key analytics through data visualization
- ▶ Smart dashboards provide swift answers and control of the analysis
- ▶ Spend time understanding, not manipulating data
- ▶ Easily share information with others

Data Analytics™ for Insurers

Understanding your business, whether based

on past performance, day-to-day or future projections is key to a profitable, efficient organization that is compliant with regulatory requirements. Data Analytics™ provides the information to help assessment and to support forward-facing business decisions.

Data Analytics™ for TPAs

Simple-to-use dashboards and data visualizations provide evidence of efficiency and best practice in the organisation. Clients can be provided with dashboards that illustrate this detail. Business areas where improvement is required can be focused on.



Data Analytics™ for Self-Insureds

High-level and in-depth reporting supplies effective oversight of claims litigation and enables regulatory compliance. Spend and reserves can be monitored effectively.

Data Analytics™ for Corporate Legal Departments

Efficient management of litigation procedures, budgets and spend is measured and monitored by effective and insightful reporting. Selection and engagement of law firms can be supported by score card reports.



LSG Law Firm Services



LSG's Law Firm Services [LFS] help drive revenue protection and profit margins, through innovative technologies, insightful apps and supportive services, all designed create demonstrable financial value for your law practice.

We target medium to large scale and global firms, where complexity, interoperability and growth are daily challenges. Our LFS provide a streamlined user experience for attorneys, billing clerks, CFO's and managing partners.

By removing duplication, manual processes and burdensome operating models, and adding in automation, AI, machine learning and power data analytics, we deliver time saving, data accuracy and improved accounts receivables to your firm.

LFS is "raising the revenue bar" for our clients.

Features

- ▶ User registration
- ▶ Mobile app
- ▶ Security
- ▶ Voice assistant
- ▶ Time recording
- ▶ Dashboard
- ▶ Machining learning
- ▶ Automatic billing codes
- ▶ Invoice generation
- ▶ Client configuration
- ▶ 100% Secure



Legal Bill Review

Legal Bill Review (LBR) plays a vital role in litigation spend management through the review and analysis of law firm invoices against service level agreements. LSG's LBR team of qualified lawyers provide a comprehensive review of legal invoices across different jurisdictions, matter types and complexities, supported by our in-house electronic bill review system.

Key Features:

- ▶ Invoice compliance against the client's Service Level Agreement or Billing Guidelines.
- ▶ Resolution Desktop enables Law Firms to interact with our LBR attorneys to provide detail and clarity to submitted invoices which ultimately delivers more accurate and reliable finalized invoices.
- ▶ eReceipt option enables Law Firms to attach any supporting documents to their invoices for LBR attorneys' review.
- ▶ Delivers accurately validated invoices by correcting mathematical and other data such as "Timekeeper Rate", "Duplications", "Expenses Caps" and "Approval Requirements" etc.
- ▶ Delivers accurate and reliable billing by identifying Vague and/or Unclear invoice entries.
- ▶ Identifying and appropriately marking "Lawyer", "Paralegal" and "Secretarial" tasks.
- ▶ Key reports such as law firm performance comparative analysis, Guideline Non-Compliance, activity bill and expense bill analysis are generated.



A LEGALTECH COMPANY

www.lsg.com