



# The Complete Legal Spend Management Ecosystem

Trusted Since 2003

LSG drives organizations gain greater control over legal spend, improve billing compliance, optimize outside counsel performance, and modernize legal operations through technology, AI, and industry expertise.



# Our Solutions



Mercury – Enterprise Legal Management



Quark – AI Legal Bill Review

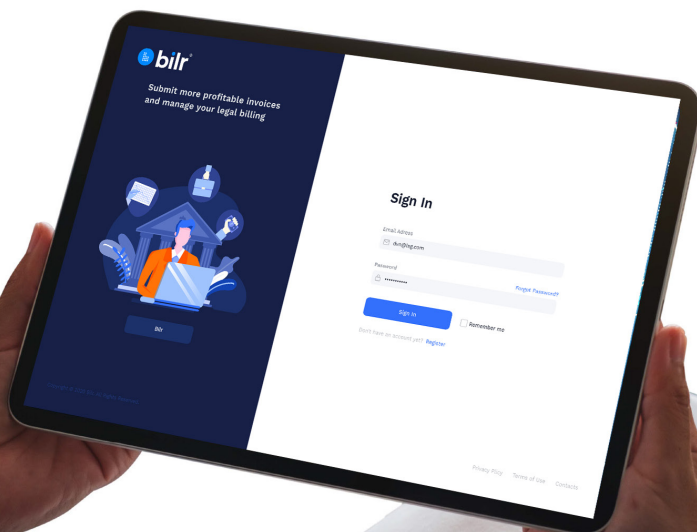


Bilr – Legal Time Tracking and Billing Application



Legal Bill Review Services

**Gain Visibility. Control Costs. Drive Better Outcomes.**



## ABOUT LSG

### Legal Spend Management. Simplified.

For over 20 years, LSG has partnered with corporate legal departments, insurance organizations, financial institutions, and enterprises to improve legal spend visibility, billing compliance, and operational efficiency.

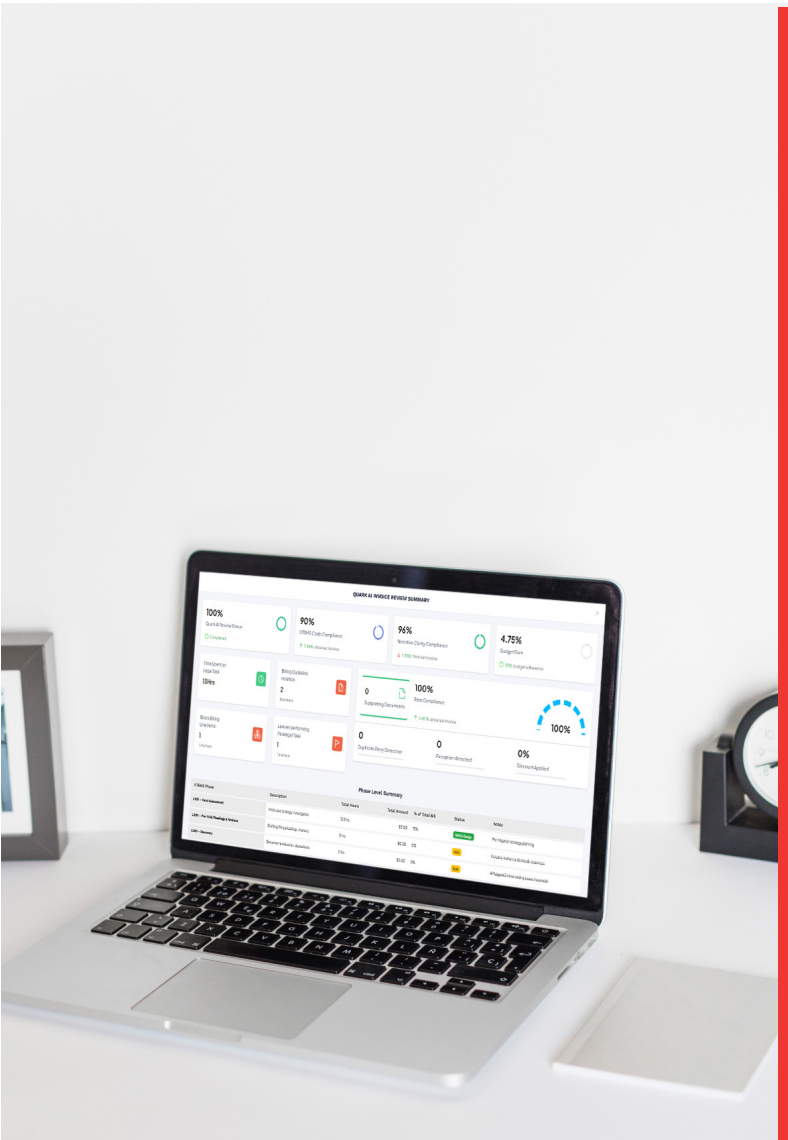
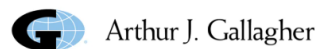
## Our Expertise

- ★ Legal Bill Review & Auditing
- ★ Enterprise Legal Management
- ★ Legal Spend Management
- ★ AI-Powered Invoice Review
- ★ Law Firm Performance Management
- ★ Legal Billing Solutions

## Why LSG

- ★ 20+ Years of Industry Experience
- ★ Proven Cost Savings
- ★ AI-Powered Solutions
- ★ Flexible Service Models
- ★ Enterprise-Ready Technology
- ★ Actionable Legal Spend Insights

## Trusted by Leading Organizations



## LEGAL SPEND MANAGEMENT SOLUTIONS

### One Partner. Four Powerful Solutions.

#### Mercury Enterprise Legal Management

Centralize legal matters, budgets, outside counsel rates, legal spend, invoices, and workflows within a single platform, enabling legal departments to improve oversight, streamline collaboration, and make more informed financial decisions.

#### Key Features

- ★ Matter and Assignments Management
- ★ Budgeting Tracking
- ★ Legal Bill Review
- ★ Document Repository
- ★ Law Firm Performance Monitoring
- ★ Law Firm Rate Management
- ★ Scorecarding
- ★ Resolution Desktop (RDT)
- ★ Litigation Hold
- ★ Data Analytics

#### Quark AI Legal Bill Review

Review legal invoices in seconds with Quark Automate up to 95% of the legal bill review process with AI, achieve 100% billing accuracy, strengthen compliance, and gain complete control over legal spend through intelligent analytics and automation.

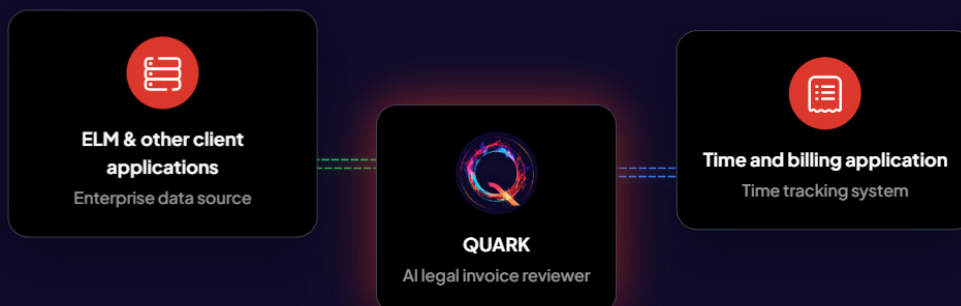
#### Key Features

- ★ AI Bill Review
- ★ Backup Receipt Validation
- ★ UTBMS & Custom Code Correction
- ★ Guideline Compliance
- ★ Resolution Desktop (RDT)
- ★ Customizable Workflows

#### Benefits

- ★ Up to 95% Less Manual Review
- ★ Faster Invoice Approvals
- ★ Improved Billing Accuracy
- ★ ERP, ELM and Time Recording Billing Application Integrations

## System Integration Flow



- ★ Customizable Workflow
- ★ Automated Legal Bill Review
- ★ Auto-Correct UTBMS and Custom Invoice Codes
- ★ Reviews Backup Receipts
- ★ Law Firm Appeals & Resolutions
- ★ Customizable Multi-Level Approval Workflow
- ★ Data Analytics
- ★ Bulk Invoice Review in Seconds

- ★ Activity Description Suggestions
- ★ Automated UTBMS Code Creation
- ★ Automated Legal Bill Review Compliance Checks
- ★ Bulk Invoice Review in Seconds

## Legal Bill Review Services

Improve invoice accuracy, strengthen billing compliance, and uncover opportunities to reduce legal spend.

### Key Capabilities

- ★ Invoice Audits
- ★ Billing Guideline Reviews
- ★ Legal Spend Benchmarking
- ★ Compliance Monitoring
- ★ Analytics & Reporting
- ★ Human + Automated Review

## BILR LEGAL BILLING PLATFORM

### Legal Time Tracking and Billing Application

Bilr is designed for law firms, accountants and freelancers to capture every billable minute, streamline billing operations, and generate accurate invoices, improving productivity, profitability, and cash flow.

### Key Features

- ★ Time Keeping
- ★ Legal Invoice Generation
- ★ Multiple Fee Arrangements
- ★ LEDES Format Support
- ★ UTBMS Code Prediction
- ★ Multi-Currency Billing
- ★ Smart Reminders
- ★ QuickBooks, LawPay, Open API and More Integrations

### Benefits

- ★ Faster Invoice Generation
- ★ Improved Billing Accuracy
- ★ Increased Revenue Capture
- ★ Standardized Legal Billing
- ★ Reduced Administrative Work



## CLIENT SUCCESS STORY

### Delivering Measurable Results

Improving Billing Compliance for a Leading New York Based Insurance Organization

#### Challenge

A leading insurance organization faced a high volume of legal invoices with significant billing guideline violations across multiple outside counsel firms. Manual invoice reviews were time-consuming, inconsistent, and limited visibility into compliance issues.

#### LSG Solution

LSG combined Mercury Enterprise Legal Management, Legal Bill Review Services, and Quark AI Legal Bill Review to strengthen billing compliance, improve invoice visibility, and automate review processes.

#### Results

During the initial review, LSG identified 18% of billed charges as non-compliant with billing guidelines. Following a comprehensive review and adjustment process, the invoices were brought into full compliance, eliminating excess charges and delivering an **18% savings** in the client's legal spend.

**4 Hours → 4 Seconds**

Invoice review time reduced with Quark - AI code analyzer & receipt validation

#### Business Impact

- ★ Reduced Legal Spend
- ★ Improved Billing Compliance
- ★ Faster Invoice Approvals
- ★ Enhanced Invoice Visibility
- ★ Greater Operational Efficiency

#### Solutions Utilized

- ★ Mercury ELM + Legal Bill Review Services + Quark



**Ready to Take Control of Legal Spend?**



A LEGALTECH COMPANY

info@lsg.com, www.lsg.com, +1 877 566 9574

**Request a Personalized Demonstration**

Discover how organizations worldwide are transforming legal spend management with LSG